

## Welcome to our World!



Congratulations! You've taken the first step in your Tupperware business by purchasing your kit! Now let's get your business off the ground and let your kit earn you CASH!

Here are some easy ways to launch your business:

RAZZMATAZZSALES.COM - Go to our official website! You' will find training, support materials flyers, recipes to share with your customers, party ideas schedules of training calls and events . . . Everything you need. . . ALL in one FABULOUS place! Fill out the response form located in the "New Consultant" section and I'll send you a very special gift to help you promote your new business.

ACTIVATION EVENT - Get your business started *FAST* by working with your Recruiter or Director to get your activation event scheduled as soon as possible. This event will provide great training for you and will help you get your friends' parties dated and party-planned. Plus, you receive all the host gifts for your demonstration kit and the profit from the sales will most likely put the cost of your kit right back in your bank account!

PRACTICE PARTIES - Call all your friends, family, coworkers and neighbors. Tell them that you have been challenged to hold three "practice" parties in the next three weeks and you'll have a free gift for them if they can help you. All they need to do is have a few people over for you to "practice" your demo in front of. When their friends choose to order they will get the host benefits based on the order totals.

SHOW AND TELL - Put your kit into a basket and bring it with you to family gatherings, ball games, clubs, meetings or any place else you normally go where there are people and "Show and Tell." Show everyone the products and Tell them they can get the same deal you did if they give Tupperware a try OR they can earn free Tupperware by hosting a party OR they can purchase today!

HELPERS - Tell 10 friends/family members that you will give them Free Tupperware for helping you get your business started. Give them a catalog, current flyer and several order forms to share with their family, friends and coworkers. If they collect \$250 or more, give them free Tupperware according to the Host chart. If they sell less than \$250, you can purchase something out of your profit to thank them. (Make sure you don't give away your whole profit - You may want to buy one set and split it among several helpers.)

INTERNET STORE - Open your own internet store. Go to my.tupperware.com, set up a personal website and send an email to every address you have and invite them to your site to shop or have an e-party!

**NEIGHBORHOOD SALES** - Walk around your neighborhood and invite neighbors either to your house or a park to see what's new in Tupperware. Make up flyers with the date and time they can stop by and offer a free gift for coming and another free gift for bringing a friend.

You'll want to pick at least two of these and start TODAY - that means NOW. If you' are serious about Tupperware and want to replace an income, earn trips and cash bonuses, and build your team you'll want to do all 6!

THE REWARDS - The 13-WEEK Star Program has OVER \$600 in valuable gifts ONLY NEW CONSULTANTS can earn!

Find details about this wonderful program and much more on the My.Tupperware website under the tab reading "New Consultants". And be sure to watch your email for more information and updates!

Since you joined Tupperware as part of the RazzMaTazz organization, you have the added privilege of being part of the FSRC and get to take advantage of the FSRC podcast site (<a href="http://fsrc.podcastpeople.com">http://fsrc.podcastpeople.com</a>) where you can access online tutorials on the basics of getting started and using the My. Tupperware website, watch videos of the best performers in Tupperware doing product demonstrations, listen to recorded conference call trainings and so much more! Be sure to check it out!

We all Welcome you to RazzMaTazz Sales,

Stephanie and Clark Garber, 5 Star Legacy Executive Directors, and our Incredible Director and DIQ team

Be sure to get to know us all better at www.razzmatazzsales.com!

RAZZMATAZZ Sales Crown of Achievement Award 2007 u Chairman Summit Award 2006 u Crown of Achievement Award 2005

Office: (916) 625-1929 Cell: (916) 257-4003 Email: stephaniegarber@prodigy.net Website: www.twliving.com